

WE MAKE SOLAR ENERGY ACCESSIBLE

ROOFTOP EPC EXPERTS
OPERATIONS & MAINTENANCE
SOLAR KITS
SOLAR TRACKERS
INDEPENDENT POWER PRODUCERS



ASUN

COMPANY PROFILE 2017-18

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ABOUT US

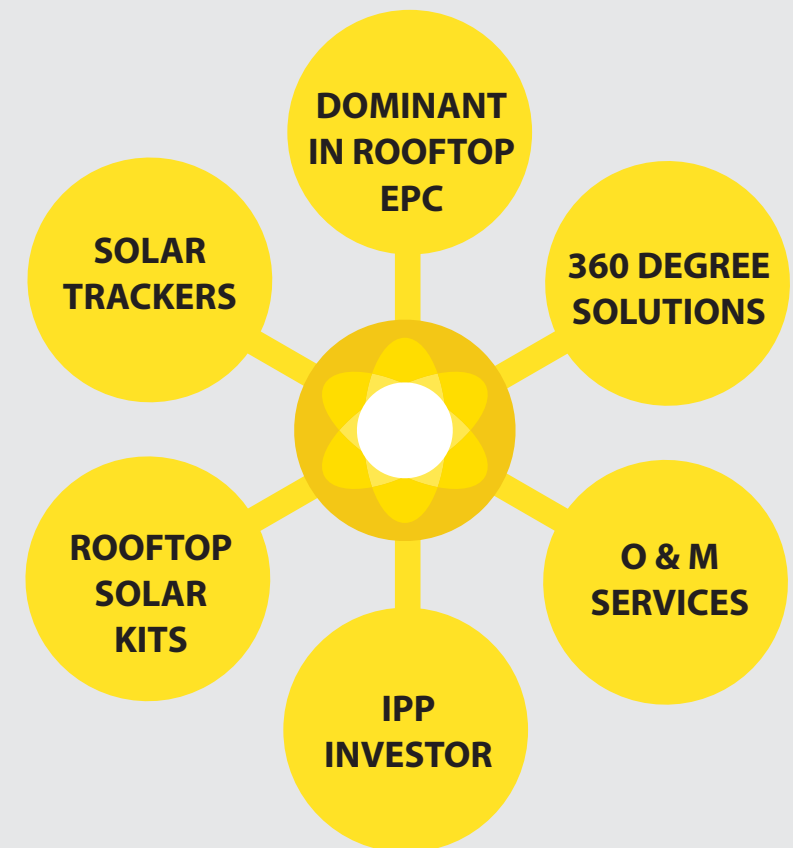


Asun Solar Power Pvt. Ltd. (Asun) was incorporated in the year 2013 with the objective of providing best in class Rooftop EPC solutions India, following the best global practices and forging alliances with leading global players in the domain.

Leveraging our experience and cross-functional synergies we have since grown as a multi-faceted company with presence across verticals within the solar energy domain, offering end-to-end solutions and services.

Today, numerous achievements include

- In house expertise in providing end-to-end solutions for Solar Power plants suited for a diverse profile of customers ranging from Institutional to commercial and residential.
- Providing best in class O&M solutions for solar energy plants across India, tailored to maximise energy yields and plant uptime and therefore ensuring optimal returns from solar assets for investors
- Self invested in multiple MW scale energy farms as Independent Power Producers in India.
- Developed Solar kits for residential rooftop application with rapid deployment solutions
- Ready to launch innovative and path-breaking solar trackers indigenously designed as a result of over two years of R&D.



OUR CORE TEAM



Right from its inception, Asun had built a strong core team with cross domain skills and experience that has enabled us to redefine the role of solar EPC in India, offer unmatched levels of service and a diverse range of solutions.

Our growing project and customer lists are a testimony to the success of the team.

Varun Sachar, Managing Director

Mr. Varun Sachar is the Chairman of Asun Solar. Versatile and visionary professional with over 32 years of comprehensive work experience in senior level management positions with multi-national organizations of repute. He brings invaluable experience spread over roles in business development, business strategy & planning, developing a network of business alliance.



Hitaksh Sachar, Director

Hitaksh Sachar is the founder member and Director of Asun Solar. He has prior experience in the practice of Corporate and Commercial Business laws, holding a degree of LLM in Commercial Law. Hitaksh Sachar has wide knowledge and know-how in setting up Solar Projects especially relating to EPC, Power evacuation, Power sale, O&M and related eco systems. He has thorough knowledge in Distributed Solar and has been instrumental in planning and execution of such projects for several corporates.



OUR CORE TEAM



Rajiv Pandey, CTO

An accomplished Solar, Computer & IT professional with a career spanning over 25 yrs. Proven expertise in leadership & entrepreneurship while handling business units in the areas of Manufacturing/ Assembly/ Maintenance/ Design & development.



Sunny George, General Manager

Sunny has a 27 year's experience in the field of service and facility management. One of the recognized professionals, extending experience in Asun to achieve smart business approach and operations. Strong track record of generating extraordinary performance in a fiercely competitive scenario.



Ashish Goel, SCM Head

Ashish has extensive experience in managing back-end operations and supply chain management. He takes care of the complete procurement for all Class A, B, C equipment's. He comes from a business background having run successful ventures in the field of telecom, IT and enterprise.



Mr. Kartik Jain, Sr. Project Manager

Certified Electrical professional with experience in techno commercial planning and execution for solar projects. He heads Project Management, executing the projects from scratch handling all local site issues. He has a vital role in the company, handling Engineering, designing, construction and commissioning.



OUR BUSINESS VERTICALS



ROOFTOP EPC

We are market leaders in Rooftop EPC with proven expertise of designing and commissioning rooftop solar projects. We cater to diverse requirements of captive users ranging from as small as 5KW going up to multiples of 1000KW's solar power plants for On Grid, Off-Grid and Hybrid use.

40 MW +

SOLAR ROOFTOP INSTALLATIONS

- RCC ROOFS
- INDUSTRIAL SHEDS
- CUSTOM RAISED INSTALLATIONS
- CAR PORTS

#1

HIGHEST SHARE IN NET METERING

200 +

SATISFIED CUSTOMERS

- INSTITUTIONS
- INDUSTRY
- SCHOOLS
- HOME OWNERS

DOMINATING SHARE

IN SCHOOLS/INSTITUTIONS

OUR BUSINESS VERTICALS



ROOFTOP EPC

OUR VALUE ADDS

Asun has built a very strong in house EPC team with experience of designing over 100s of MW of Rooftop Solar Projects. Being a system engineering company allows us the flexibility to choose the best performance as well as best price/performance and offer the customer a choice.

Our product and technology agnostic approach means that we are able to make design decisions that are truly in your favor and are best suited for the conditions.

Apart from executing the most financially viable Utility Scale projects, we cater to a broad spectrum of customers as a Solar Contractor and Systems Integrator, setting up all kinds of Solar PV Power plants for Rooftops.

Our core technology partnerships are as diverse as the solutions themselves; wherein each solution is specifically tailored to address a 'best fit' situation.

In-House Design
& Engineering

5 years EPC
Workmanship
warranty

Phased
installation plans

PR warranty
Min. 75%

Direct Global
Procurement

Net Metering
Assistance

Transparent
Product Selection

Real Time Plant
Performance
Monitoring

OUR BUSINESS VERTICALS



ROOFTOP EPC

SOME OF OUR FLAGSHIP PROJECTS



1MW - GODREJ
MOHALI



275KW - TATA
INTERNATIONAL



1MW - RENEW POWER
NC RAILWAYS



133KW - NSIC
DELHI



70KW - SUPREME
COURT OF INDIA



55KW - RAJGHAT
DELHI



2.4MW - CANAL TOP
RAJASTHAN



50KW - MESCOM
MUSCAT, OMAN



605KW - EXIDE
GUJARAT



2.2MW - ROORKEE
UTTARAKHAND

OUR BUSINESS VERTICALS



ROOFTOP EPC

SOME OF OUR CHALLENGING PROJECTS



200KW – HYBRID SYSTEM
SAHIBABAD



100KW – ON GRID DG
HYBRID, JINDAL POLY



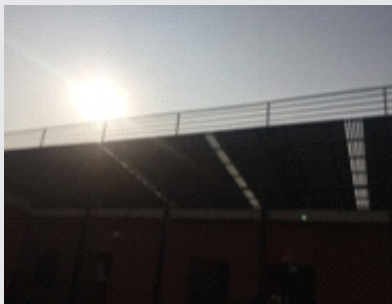
1MW - SINGLE AXIS
TRACKING, ROORKEE



100KW – SOLAR CAR
PORT, GAJROLA



50KW–SUPER STRUCTURE
FARIDABAD



175KW–SUPER STRUCTURE
DELHI



2.4MW - CANAL TOP
RAJASTHAN



10KW – CUSTOMISED
HOME SOLUTION



250KW - DISTRIBUTED
ROOFTOP, DELHI



15KW x 10 HIGH RISE
TOWERS, DLF

OUR BUSINESS VERTICALS



O & M SERVICES

We bring you comprehensive maintenance solutions with expertise and cutting-edge technology. Our well defined processes are tailored to ensure compliance and maximised performance of your solar assets. Our O&M solutions empower you to monitor and control the cost of risk management.

A large magnifying glass graphic with a grey handle and frame, positioned over the three service boxes. The lens of the magnifying glass is centered over the "OPERATIONAL INSIGHTS" box.

**REDUCED DOWNTIME
ON UNPLANNED FAILURES**

**INCREASED RETURNS
ON YOUR INVESTMENT**

**LONG -TERM ASSET
VALUE PROTECTION**

PRO-ACTIVE MAINTENANCE

Our exhaustive maintenance service packages account for the specific needs of every solar plant owner, solar project developer, and investor.

OPERATIONAL INSIGHTS

As your solar plant operations and maintenance partner, we also provide technical insights about your power plant and their effects on your financial returns.

WARRANTY ASSISTANCE

Our services also include long-term maintenance planning with equipment manufacturers or contractors and assistance in warranty claims

OUR BUSINESS VERTICALS

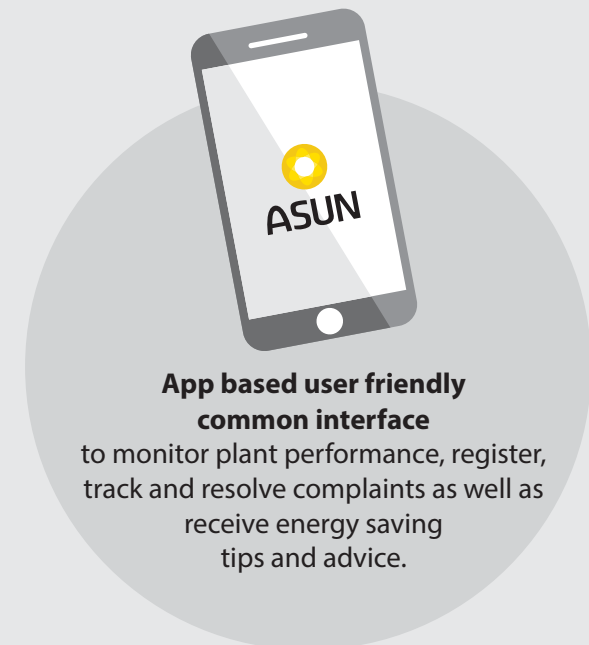


SOLAR KITS

Specifically designed for residential & small scale commercial establishments with available rooftop space especially in the declared 'Solar Cities' in India.

These kits come with turnkey rooftop on-grid solar installation for customers willing to buy outright or those having limited access/bandwidth to bank financing.

We wish to offer customers to choose between an exciting Capex deal or provide them with easy EMI models up to 5 years (in which case EMI equals to savings).



AFFORDABLE & PRE-CONFIGURED

Complete and ready configurations for various generation capacities up to 10KW

RAPID DEPLOYMENT

Designed to be installed and operationalised in days.

EASY FINANCE

Tailored options for consumer, no running around for Bank loans

COMPLIANCE READY

Compliant with mandatory norms by various State & Central Govts.

OUR BUSINESS VERTICALS



SOLAR TRACKERS

As a result of our experience in self invested IPP scale solar plants and working with investors across the country faced with falling PPA tariffs, we have been investing in solutions for raising plant efficiencies and improving project IRRs.

Our first solar tracker is a result of over three years of in house design and R&D, offering 18-30% increase in yield over a fixed installation, increased plant safety and better returns.

2 AXIS

GPS BASED
REAL TIME TRACKING

MODULAR

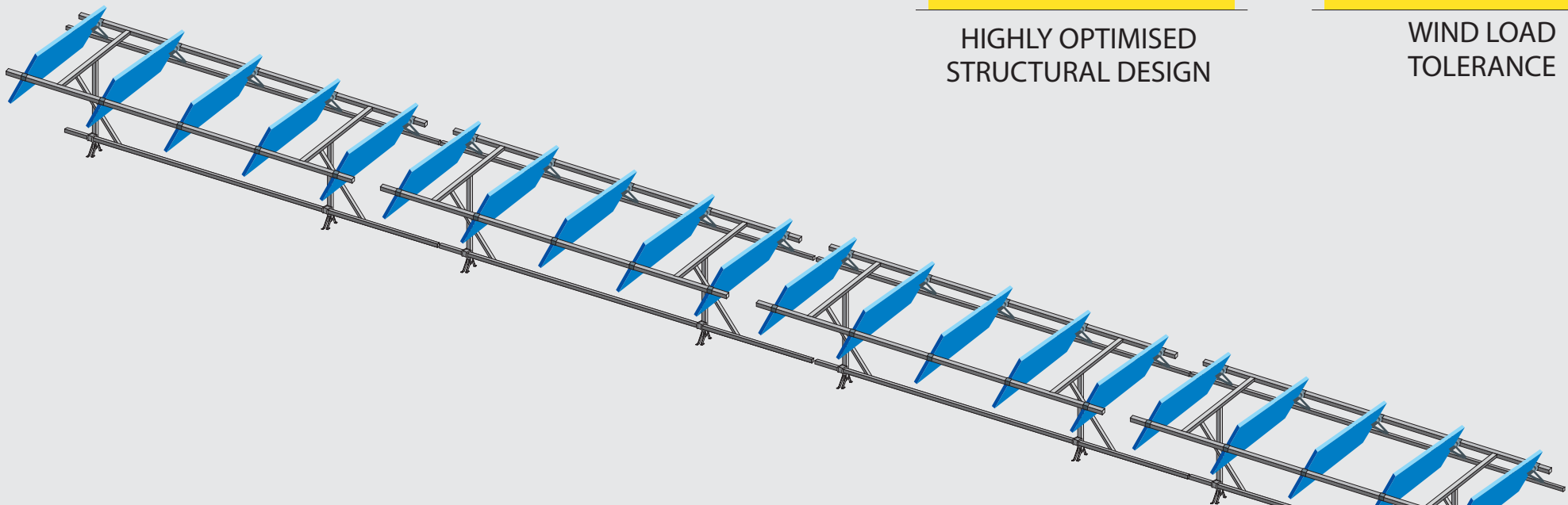
CONSTRUCTION
FOR TERRAIN
ADAPTABILITY

OPTIMISED

HIGHLY OPTIMISED
STRUCTURAL DESIGN

160 KMPH

WIND LOAD
TOLERANCE



OUR BUSINESS VERTICALS



SELF INVESTED PORTFOLIO

As on date Asun is invested in MW scale IPP projects in excess of 9MW across geographies in India.

Each of these projects is unique in terms of technology, design and deployment, including ground mount fixed, ground mount with solar trackers, rooftop and canal top.



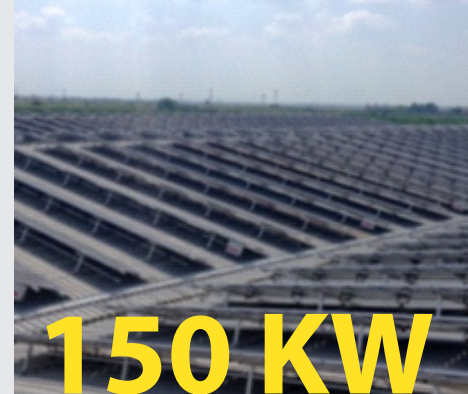
4.5 MW

GROUND MOUNT SPV
CHATTISGARH



2.2 MW

GROUND MOUNT SPV
UTTARAKHNAD



150 KW

ROOFTOP SPV
ROORKEE, UTTARAKHNAD



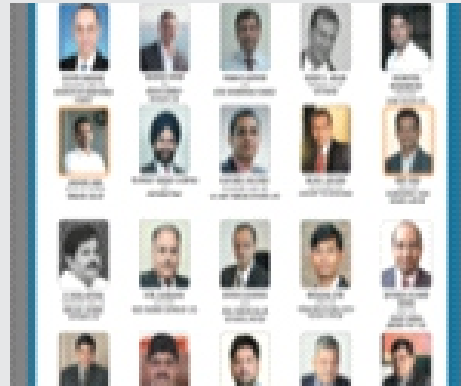
2 MW

CANAL TOP SPV
RAJASTHAN

ACCOLADES



Sh. Venkaiah Naidu Inaugurating 50kWp Asun Solar Plant at Rajghat.



Mr. Varun Sachar, MD Asun Solar featured among top 100 Most powerful people in Renewable space in India by First View.



Fr. Agnel Charitable Trust Inaugurating 70kWp Asun Solar Plant In Noida, UP



Mr. Hitaksh Sachar, Director, Asun Solar been rewarded by Principal, SLS DAV School, Delhi



Asun Solar Set up the first canal top project in Rajasthan of 2MWp Capacity



Asun Team Successfully Commissions a 70 kWp Solar Plant in Supreme Court of India.



Mr. Sunny George Awarded by FirstView Group as the most experienced Rooftop EPC Company



Director, National Institute of Textile and Research Academy Inaugurates 100kWp Solar Power Plant in Ghaziabad

ACCOLADES



Mr. Kartik Jain, Sr. Project Manager as speaker in First View Event.



Mr. Hitaksh Sachar Featured on Energetica on Setting up Solar Retail Stores.



Inaugurating a 250kWp Solar Plant in Don Bosco, Delhi



Times of India coverage on Asun Solar Plant in Rajghat, Delhi



Successful PPA signed among Asun Clients by Mr. Sunny George



Featured in top 15 EPC Contractors of India by Bridge to India, March 2017.



Award for top rooftop Solar EPC in India.



Mr. Hitaksh Sachar rewarded as top 40 under 40 young entrepreneurs in Solar Industry.

OUR CLIENTS



Over the years we have successfully worked with some of the biggest and reputable names in the domain solar energy, prominent among them include:



Our clients from the industry include:



OUR CLIENTS



Some of our institutional clients include:



OUR ACCREDITATIONS



We have been approved or accredited by the following Government and private organisations:



Ministry of
New and
Renewable
Energy



BSES
BSES Yamuna Power Limited



UPCL
Uttarakhand Power Corporation Ltd



TATA POWER -DDL



नई दिल्ली नगरपालिका परिषद्



IMPORTANT CONTACTS

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